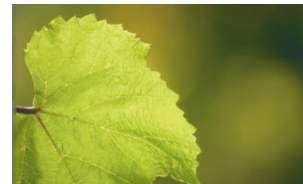


VINTNERS ADVANTAGE

Winery Management Software



Winery Operations

Vineyard Information

- Vineyard Activity Tracking
- Vineyard Cost Tracking
- Vineyard Block Definition
- Field Sampling
- Harvest Planning & Scheduling

Grower Receipts & Payments

- Grape Receipting
- Grower Payments
- Remittance Advice
- Grape Payment Re-Pricing
- Yield Tracking
- California State Crush Report

Winery Operations

- Work Orders
- Bulk Wine Shipping & Bill of Lading
- Barrel Management & Bar Coding
- Barrel Topping
- Gauge & Dimensional Table Conversions for Tank Volumes
- Tank Use History
- Lot History & Diary
- Graphical Tank Farm
- Trial Blending
- TTB Compliance
- Bioterrorism Act Compliant
- Laboratory Analysis
- Additive Tracking & Dry Goods

Composition

- Composition by Year, Variety, Appellation, Grower and Block.
- Composition is based on Weigh Tags
- Historical Composition on all Work Orders
- Easy Composition Error Correction
- Ability to rebuild Composition throughout Vintage Year

Costing

- Standard, Storage, & Operational Costing
- Historical Costing on all Work Orders
- Easy Costing Error Correction
- Effectivity Dates for Costing Rates
- Grape & Bulk Wine Purchase Costs
- Additive Costs from Dry Goods or Established Rate
- Ability to rebuild costing through Vintage Year

Global Features

- Multiple Winery Locations
- Grower Contracts available to all Locations
- Bulk Wine Sales & Purchase Contracts available to all locations
- Allocations and Commitments for Bulk Wine
- Consolidated Inventory Reporting
- Inter-winery Shipping and Receiving with Composition, Cost and Analysis Data Transfer
- Interfaces to Additional Modules: Brandy & Spirits, Bottling, & Casegood Sales & Distribution.

Modular Information Systems
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Winery Operations

Vintners Advantage is a comprehensive winery management software package that has been specifically designed and developed for wine making and cellar operations. Multiple winery locations are supported allowing for global inventory visibility. Each software module has detailed inquiries and reports, user defined tables, and on-line documentation. The software can integrate into any ODBC Compliant business analysis tool, such as Excel or Access. The Vintners Advantage integrated suite allows you to implement the Winery Operations Module, and add other modules as needed.

Vineyard Information

Vineyard blocks are viticulturist or winemaker defined and may be any size. Each block may contain specific soil, pruning, trellis, irrigation, varietal, rootstock, pesticide, and disease information. Vineyard information can be tracked for your winery or any grower. Vineyard yield information may be tracked by block. This module also features soil characteristics, historical lab tests, vineyard activity costing pro-rated by block size or actual cost, and reporting.

Grape Receipts

Allows on-line entry of weigh tag data for grapes, wine or juice. Grower, field tags, contract, tonnage, carrier, date and chemistry details are captured. Weigh tags are integrated into Grower Payments and Work Orders, providing the wines starting composition and cost. Field Sampling is available to determine when crush should start. Harvest Scheduling is available to organize your grower delivery dates and planned crush volumes.

Cellar Work Orders & Production

Work orders are the foundation of the Winery Operations module. The system allows the winemaker to define their own work order types or utilize the pre-defined work order types provided with Vintners Advantage.

Crushing, additive, blending, barrel, shipping, receiving, producing, and racking are just a few of the work order types available.

The winemaker may utilize the work order system by creating work orders, dispatching to the cellar, and updating the work order with the actual results; or alternatively in a transactional method to record work orders after they have been completed.

Lab & Chemistry Analysis

The enologist or winemaker may define their own analytical tests. Tests may be requested against selected tanks, wines, or wines at a particular process status. Tests may be queued for the lab technicians and lab requests may be automatically generated by work orders. Tests results may also be entered directly. Current and historical views of wine chemistries are available in a number of inquiry and reporting views. Bottling chemistry results may be entered after a wine has been bottled.

Barrel Tracking

Barrels may be tracked individually or in groups. The user may specify barrel types based on barrel characteristics and capacities. The date in wood is captured as each barrel is filled, and barrel composition is available on a historical and current basis. Topping, stack movements and barrel consolidation features are available, as is shipping/receiving directly into/out of barrels. In use and empty barrels are also identified. Bar code tracking and collection devices are available.

Compliance Tracking & Reporting

Compliance is tightly incorporated into Vintners Advantage. Each work order identifies the tax class of the wine or juice, as well as the produced status. Work orders integrate into the TTB compliance reports and processes. The 5120.17 form may be printed from the system. Previous compliance reports are available from any month-end. The shipping system prints wine and additive composition on the Bill of Lading for accuracy.

Composition & Costing

Composition is sourced directly from grape receipts and includes the year, variety, appellation, grower and vineyard block. Current composition and historical views from any work order point in time are available. These features provide a complete history of each ingredient and cost element comprising the wine. Audit trails for any composition change are a key feature.

Actual grape costs, additive, and wine purchase costs are included, as well as operational, variable tank and barrel storage costs. Multiple costing methods are available.