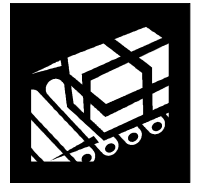


# VINTNERS ADVANTAGE

Winery Management Software



## Casegood Sales & Distribution

### Features include:

- Sales Order Processing
- Sales Analysis and Reports
- Accounts Receivable
- Inventory Control
- Purchasing
- TTB & Bioterrorism Act Compliant
- Multiple Company Processing
- Powerful Pricing Capabilities
- Unlimited Bonded or Tax-paid Warehouses
- Lot Number Tracking
- Inventory tracked in Bottles, Cases, 9 Liter Case Equivalents, Liters and Wine Gallons
- Real Time Inventory Ordered, Allocated, On-Hand & Backordered
- Excise & Sales Tax Reporting
- Customized Invoices, Credit Memos, Packing Slip, and Bill of Lading Forms
- Customer Wine Club Identification
- Product Allocations
- Sales Forecasting
- Pricing engine allows for Multiple Selling Prices for Products and Customers with Quantity Discounting Breaks and Date Range effectively periods.
- Integration to Tasting Room, Bottling and Financial Management modules.

### Case Goods Sales Processing

- Real Time inventory
- Quick Sales Invoice Entry
- Full Cycle Sales Order process including order entry, picking slip print, order confirmation, invoice and bill of lading print.
- Custom forms with your logo for invoices, picking ticket and credit memos.
- Pricing Engine calculates the correct sales price for the customer order.
- Sales, Customer and Product History updated as invoice is generated.

### Product Lot Tracking

- Inventory is assigned lot numbers during purchase order receipt or inventory receipt entry.
- All inventory transactions require selection of lot number for lot tracked items.
- Lot numbers are assigned to Sales Orders in Order Confirmation. The final lot numbers that are shipped are identified with the invoice and Bill of Lading.
- Consumer based sales may not require a lot number determined by point of sale.
- Inventory reporting is available by warehouse by lot number, or consolidated by product.

# Casegood Sales & Distribution

## **Compliance**

Important functionality providing tax class tracking for all sales and inventory movements. System capable of producing official 702/5120.17 forms as well as all compliance, sales tax and excise transaction reports.

## **Sales Analysis Reports**

Track sales through detailed analysis reports of customers, products, sales representatives, locations, major customer codes, discount types, accounts types, or any combination thereof. All fields and tables are user defined. Inquiries by product, brand, quantity, retail price, wholesale price, cost, or sales contribution.

## **Costing**

Multiple costing methods available including standard, moving average, last cost paid, and user defined methods. One or more costing methods can be used.

## **Sales Forecasts**

Identifiable by product, sales region or sales representative. Track your actual sales to your forecasted projections.

## **Accounts Receivable**

Includes functionality for statements, deposits, adjustments, credit limits, detailed customer aging reports, invoice inquiries and reporting.

## **Physical Inventory**

- Inventory Count Sheets
- Batch update of Actual Counts
- Creation of inventory adjustments based upon Batch Approval.
- User friendly flexible reporting
- Inventory adjustments are updated with selected costing method.
- Inventory adjustments may be posted to the General Ledger

## **Pricing**

- MSRP
- Quantity Breaks
- Customer Specific
- Customer Type
- Date Ranges
- Pricing parameters can be established by Bottle or Case
- Pricing capabilities can be combined: Quantity breaks plus discounting levels for club members for specific date ranges.
- Users can override pricing at point of sale

## **Purchasing**

- Blanket and Regular Purchase Orders
- Receiving
- Returns
- On Order Visibility
- Product Purchasing Defaults
- Manufacturer Part Numbers Printed on Purchase Order
- Customized Purchase Order Form Print
- Overdue Order Status
- Cash Commitments
- Purchasing Units versus Selling Units

## **Integration**

- Bottling
- General Ledger
- Tasting Room